## Dynamic Chiropractic

MASSAGE - GENERAL

## Published Products - Books, Videos, Audios, Charts: What Are My Choices?

**Editorial Staff** 

You've made the decision to become a doctor of chiropractic; invested money in your education, the perfect practice location, staffing, etc. Now what? Where can you go to find information on products, education and other goods and services to help grow your practice?

"What Are My Choices?" is a monthly column that gives you the information you need, straight from the experts: the companies themselves. This column focuses on companies and institutions that provide published products to the chiropractic profession. Consider the wide range of choices available:

Anatomical Chart Company: A division of Lippincott Williams & Wilkins and part of Wolters Kluwer Health, we are the premiere provider of high-quality anatomical charts and related products for the human and veterinary health markets. In addition to charts, books, and models created for medical, legal, educational, research, and health care professionals, the company provides a wide variety of custom anatomical information products through its in-house graphics and medical illustration studio. Phone: 847- 679-4700; E-mail: service@anatomical.com; Web: www.anatomical.com.

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Business of Chiropractic Publications: Offers books and articles on how chiropractors can increase their income while reducing their work load. *The Business of Chiropractic: How to Prosper After Startup*, 2nd Edition by Ivan Delman, DC, contains 26 chapters outlining business methods designed to help the beginning as well as experienced practitioner develop their practice to their planned levels. Managing cash flow, low-cost marketing methods and personnel guidelines are just a few of the many subjects covered in this book. Preview of "Business of Chiropractic" and related products available. E-mail: ivan@businessofchiropractic.com; Web: www.businessofchiropractic.com.

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Directional Non-Force TechniqueTM: The late Dr. VanRumpt's original low force method of chiropractic, now researched and taught by his successor, Christopher John, D.C. D.N.F.T. delivers results that are swift and dramatic. A practitioner may, therefore, enjoy a practice that is: low to moderate volume, high fee per visit, cash only, all by patient referral. D.N.F.T. is taught through modular seminars. Videos, tables, equipment, and additional information available. Phone: 310-657-2338; E-mail: dnft@nonforce.com; Web: www.nonforce.com.

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Ultimate Practice Systems: Founded by Dr. Timothy Gay, Ultimate Practice Systems has developed educational tools and manuals designed to aid chiropractors in maximizing their practice potential. Manuals cover topics ranging from office procedures to marketing. Train an efficient and hardworking staff with DVD training presentations. Hold a visually impacting Spinal Care Class with

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Wysong: An organization dedicated to enhancing the health of humans, the animals in their care, and the environment in which we all live. Throughout the world, the shortsighted and selfish inclination to exploit the Earth as a limitless raw material is steadily unraveling the delicate natural web, which is critical to healthful living. Pamphlets and Educational aides available. Phone: 989-631-0009; E-mail: davidd@wysong.net; Web: www.wysong.net.

If your company offers products or services to the chiropractic profession and would like to be listed in "What Are My Choices," please contact the sales department via e-mail: sales@mpamedia.com.

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