

Chiropractic Distributors: What are my Choices?

Editorial Staff

You've made the decision to become a doctor of chiropractic; invested money in your education, the perfect practice location, staffing, etc. Now what? Where can you go to find information on products, education and other goods and services to help grow your practice?

"What Are My Choices?" is a monthly column that gives you the information you need, straight from the experts: the companies themselves. This column focuses on distributors to the chiropractic profession. Consider the wide range of choices available:

Banner Therapy Products: The premier distributor of over 5,000 therapy products, many of which are sold exclusively by Banner. At Banner, we pride ourselves on prompt delivery, lowest prices, innovative products, and guaranteed customer satisfaction. Requests for our latest catalog are promptly filled. Phone: 888-277-1188; E-mail: sales@bannertherapy.com; Web: www.bannertherapy.com.

Hessco: Hessco is the world's largest supplier of new and used Chiropractic tables. Hessco also offers everyday low prices on thousands of supply items. We offer repair, parts, and service to keep your equipment working for you. Hessco has 11 offices across the country to give Chiropractors local service with national pricing. Our sales and service personal average over 18 years of experience in the Chiropractic market. Phone: 800-237-5652; Web: www.hessco.com.

HF Hill: Phone: 800-434-4551; Web: www.usedchiroequip.com.

Kamed: Phone: 800-792-9926; Web: www.kamedmedical.com.

LSI International: LSI has been serving the Chiropractic profession since 1987. LSI has evolved from a local distributor to a leading manufacturer and marketer of quality electrotherapy products, intersegmental traction tables, electrodes, cervical pillows, supports, hot and cold therapy products and much more. LSI's highly trained staff can assist you in everything from choosing the best support to outfitting an entire office. Phone: 800-832-0053; Web: www.lsiinternational.com.

Meyer Distributing: At Meyer Distributing Company, you get more than a promise to deliver product and service, you get a relationship you can rely on. Our goal is to help customers realize maximum value in our extensive product line and services. Because we are privately held, we can work with customers to recognize a need and fill it with a "whatever it takes" approach. Phone: 800-456-3451; Web: www.meyerdist.com.

Scrip: Why buy from Scrip? Our friendly and knowledgeable people will answer your call within 8 seconds on average. We are here for you before, during and after the sale! Phone: 800-747-3488; Web: www.scrip-inc.com.

TheraMedx: TheraMedx was created to serve Chiropractors, Acupuncturists, Physical Therapists, Massage Therapists, and related fields, by providing wholesale prices of over 40,000 supplies with outstanding customer service. Web-only specials available. Products usually shipped the same day.

TheraMedx is determined to get you the lowest price possible. If there is something you need, chances are we carry it.

Products/Services: Over 40,000 products available, featuring top-quality brands such as Biofreeze, Chattanooga, Elite, Williams, Core, etc. Phone: 866-461-5020; Web: www.theramedx.com.

Vonco Medical Products: Buys, sells, trades medical rehab & fitness equipment to chiropractic clinics. New & pre-owned equipment to fit almost any budget. Vonco is also the master distributor of the REHAB 2000 Work Simulation Station that was designed for Work Hardening/Work Conditioning & Occupational Health programs to accommodate 5 patients. Vonco sponsors educational seminars covering topics such as Aquatic Therapy, FCE - Functional Capacity Evaluation, Isokinetics, Low Level Laser Therapy & others. Phone: 800-972-6461; E-mail: stan@voncomed.com; Web: www.voncomed.com.

If your company offers products or services to the chiropractic profession and would like to be listed in "What Are My Choices," please contact Renee Coloman via e-mail: rcoloman@mpamedia.com.

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