

I.Q. -- Interesting Quote

Editorial Staff

The Fallacy of Managed Care

Although the whole purpose of managed care has been to tame the ever-increasing costs of health care, some providers claim that goal has not been reached. The recent issue of *Medical Products Sales*, the official journal of the Health Industry Distributors Association, featured several articles regarding managed care and the changing nature of health care itself.¹ One article quotes consultant Henry Golembesky, MD, who asserted his belief that managed care has failed to bring about any cost-saving changes in how doctors treat patients:

"Managed care cost controls are a fallacy and [have done] nothing but teach physicians what they need to say to get what they want for the patient. They haven't taught us how to be more cost-effective or how to treat people for good outcomes at a good price."

Perhaps it's time once again for the health care industry to reassess patient care.

Reference

1. *Medical Product Sales*, April 1995, Vol. 26 , No.4.

JULY 1995